

Performance indicators

	Q3 2008	Q3 2007	Q1-Q3 2008	Q1-Q3 2007
Sales revenue ¹ (€ million)	616.1 ²	561.9	1,846.1	1,647.5
Total costs (€ million)	311.2 ³	274.5	924.3	899.7
EBITA (€ million)	385.0 ⁴	368.3	1,185.9	990.4
Net income (€ million)	257.3	238.2	810.9	641.2
Earnings per share (€)	1.35	1.23	4.23	3.30

- 1) External sales revenue excluding net interest income from banking business
- 2) Includes ISE revenues of €66.1 million
- 3) Includes ISE costs of €42.0 million
- 4) Includes ISE EBITA of €26.1 million

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